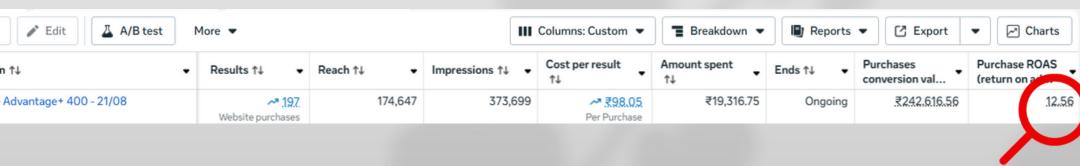
### MEN'S FASHION BRAND 12.56X AVERAGE ROAS 22X PEAK ROAS

NEXZULE

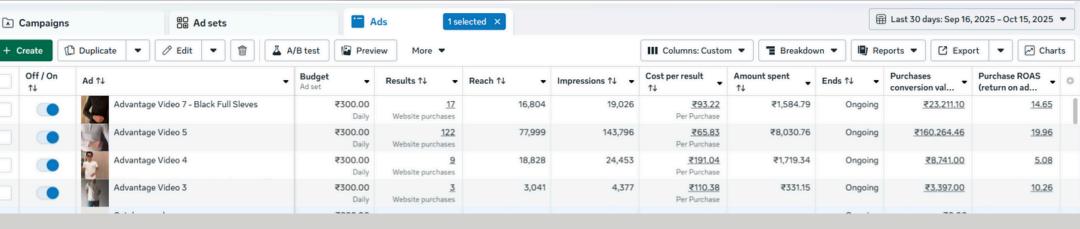




#### **CAMPAIGN**

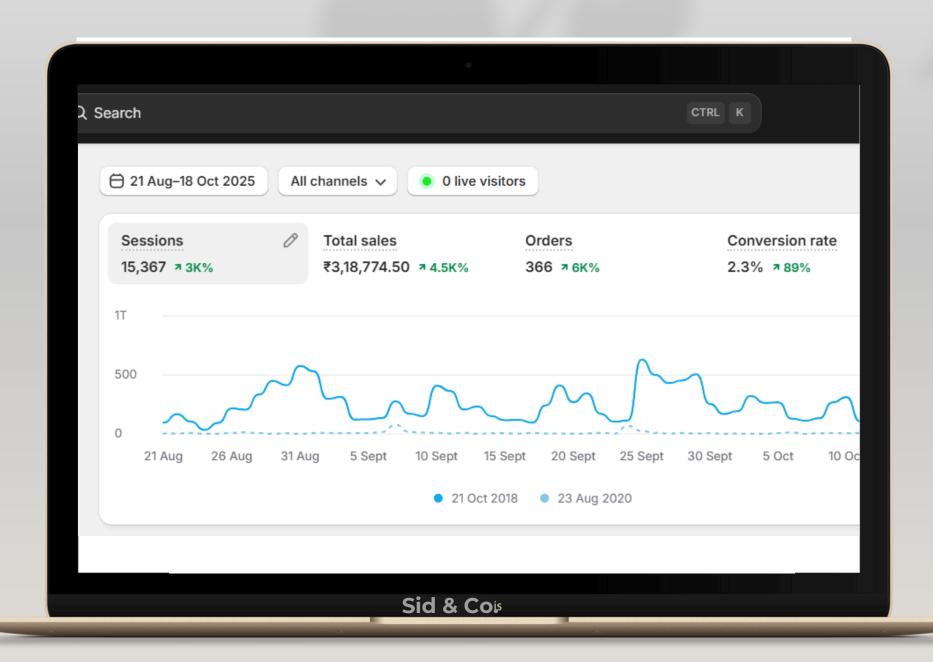


#### **AD COPY**





# O2 OTHER RESULT ANALYTICS





### **O3** CHALLENGES

- Identifying Hero Products
- How to deal with High RTOs?
- How to deal with High Cart Abandonments?



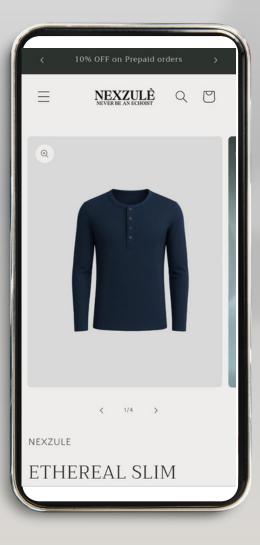
## 04 RTOS & HIGH CART ABANDONMENTS ISSUE

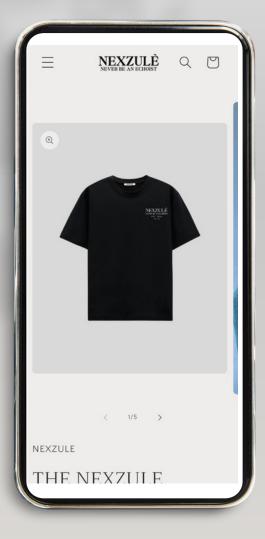
- Two-step confirmation post order and pre shipment
- COD Blocker Tool
- Extra % discount on pre paid orders
- Added Razor pay magic for faster checkou



#### **O5** HERO PRODUCTS











## 6 FUTURE COURSE OF ACTION

- CRM Software Integration For
  - 1. Drip Marketing
  - 2. WhatsApp automated triggers for Abandoned Checkout
- Storytelling Ideas in Product Shoots For Campaign Video & Website Traffic Ads



### **O7** RETARGETING

- Created Custom Audience Based on
  - 1. Add to Cart
  - 2. Specific Product Page
  - 3. Landing Page
  - 4. Purchase
- Created Lookalike Audience on Add to
- Cart Created Lookalike Audience on Purchase

